Q. Do you recall attending a meeting on

December -- December 13th, 2017 with

representatives of

- A. I don't have a specific recollection of the date that I met with folks from or participated in a meeting, but it's possible that was the December 13th meeting, yeah.
- Q. And what was your understanding of the reason that the division of corporate finance was meeting with
- MR. TENREIRO: And just -- I'm sorry.

 Just answer without getting into the substance of conversations with staff or the commissioners.
- A. To the best of my recollection, they were coming in to discuss an idea around a blockchain token and how the securities laws applied to that enterprise.
- Q. And did the division of corporate finance request the meeting or did request the meeting?
- A. I don't remember us asking for a meeting with them. I would have guessed it would be the

162 other way around. 1 2 Q. All right. If you could look at Bates ending in 445. 3 A. Yeah. Q. You'll see that on that page at the top there's an e-mail from 6 with a e-mail address to Amy Starr on December 8th, 2017 7 8 at 6:17 p.m. A. Okay. Q. And you'll see under "Background" -- it's 10 a little hard to tell from this, but these appear 11 orovided to Ms. Starr in to be links that Mr. 12 advance of the meeting; do you see that? 13 14 A. Yep. Q. And you'll see in the e-mail itself he 15 says at the last portion of the first paragraph of 16 the e-mail he's sending "some links to some of our 17 collective public thoughts on these issues." 18 19 A. Okay. 20 Q. And the issues as he describes it above 21 are issues involving blockchain tokens and 22 securities regulations.

Catagas 8: 2020 ve 1/01/01/23/24-74-75/SND obcommenter 0:38/4-57/19File ide 09/16/81/22/23Parten 1/26/4 of f 3467 163 1 A. Okay. Q. Did you have an understanding in advance 2 of the December 13th meeting with 3 what specific issues involving blockchain tokens 4 and securities regulations they wanted to address? 6 A. No, I don't have a recollection of a specific set of topics. 7 Q. This may be an unfair question, but I'm 8 going to ask it. Do you have any recollection of 9 clicking on the links to these e-mails or reviewing 10 11 the documents that are associated with these links? MR. TENREIRO: He's not copied on the 12 e-mail, but go ahead. 13 A. Yeah. I was just going to say that. I'm 14 not sure I got this e-mail, but I don't remember 15 clicking on any links. 16 Q. Do you remember doing any reading before 17 the December 13th meeting? 18 A. No, I don't. 19 20 Q. So let's go to the meeting on December 13,

representatives of

2017. You attended a meeting on that date with

21

22

correct?

164 MR. TENREIRO: Object to form. 1 2 A. Yeah. I attended meetings where people were there. Whether that was the 3 December 13th meeting or some other meeting I 4 really don't know. 6 Q. Do you have a recollection of the first 7 meeting you attended with representatives of putting aside the date? 8 9 I have a recollection of the first time we met with them having discussions around this 10 project that they were interested in. 11 Q. Just a couple foundational things. Where 12 did that meeting occur? 13 A. I think at the SEC. 14 Q. And focusing on staff of the SEC, who 15 other than you attended that meeting? 16 A. Again, it's pretty fuzzy at this point, 17 but it probably would have been Amy, Amy Starr, 18 possibly Val Szczepanik, possibly David 19 Frederickson --20 21 Q. It's hard to tell --22 MR. TENREIRO: Let him answer, please.

- A. One of my counsel would have probably gone with me if I went to the meeting. Which one is hard to say. Maybe John Ingram who was also in the chief counsel's office.
- Q. So it sounds as though there were more than two or three representatives of the SEC at this meeting; is that correct?
 - A. Yes.

- Q. And who do you recall attending from
- A. Actually, the person I remember the most is actually not at I think he was a professor from the Brooklyn Law School named or no, I don't remember if was at the first meeting or not. I think he was. They had a fellow who was either formerly with Sullivan & Cromwell or maybe was with Sullivan & Cromwell at the time, a technologist or two. Yeah, it's pretty vague.
- Q. And during that meeting you were told in substance that pelieved there were circumstances in which "you may view a token as not

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166
      a security, " correct?
 1
 2
              MR. TENREIRO: Object to form. Told by
      whom?
 3
          A. Yeah. Who said what to who?
 4
                                      tating in
           O. Someone from
 6
      substance "you may view a token as not a security."
 7
              MR. TENREIRO: I object to form.
          A. I don't have a specific recollection of
 8
 9
      that, but...
               Can I just ask one clarifying question
10
      about your last question? When you said you were
11
12
     told?
13
          Q. You attended the meeting?
          A. Right.
14
           Q. And so you would have heard from
15
      representatives --
16
          A. So you're saying the you meaning me?
17
18
               THE REPORTER: Guys.
19
              THE WITNESS: Sorry.
20
          Q. Yes.
              MR. TENREIRO: Wait a second. Wait a
21
22
      second. You attended the meeting. Are you talking
```

167 1 about the meeting he recalls being the first one without being tied to the state? 2 3 MR. FIGEL: Yes. MR. TENREIRO: Okay. A. Yeah. So I don't remember being told that 5 that was their view, but okay. 6 7 Q. Do you recall any discussions at that meeting, whenever it occurred, about circumstances 8 in which a digital asset -- whether it was unclear 9 10 as to whether a digital asset was a security? A. What I remember of the discussion was they 11 12 wanted to have some enterprise use a token as a 13 nominal sort of way to get in and out of a system to, if I recall right, go to news stories or get 14 rewarded for posting news stories, but it would be 15 a self-contained system and I think the question 16 was could that be structured in a way where the 17 securities laws wouldn't be implicated. 18 Q. Okay. Other than that particular 19 20 application of digital asset technology, do you recall any other discussions about whether in 21 22 certain circumstances a digital asset would not be

- an investment contract or a security under the federal securities laws?
- A. I don't have a specific recollection of a broader sort of generic discussion. It was -- what I remember was the context of their project.
- Q. Did anyone from at that meeting ask you or any member of the division of corporate finance to make a determination that Ether was not a security?
 - A. No.
 - Q. Did that topic come up at that meeting?
- 12 A. No.

- Q. I know you don't recall the specific date, but the e-mail suggests that there was a meeting on December 13th. As of December 13th, 2017 had you contemplated -- contemplated making a speech as to under what circumstances a digital asset may not be a security?
- A. Not a specific speech, you know, like on December 18th I'm going to make a speech. I think it was a topic that I knew we would be addressing whenever we spoke to the public, just how the Howey

169 1 case applied to this area. Q. Had you started drafting the speech you 2 delivered on June 14th, 2018? 3 A. I don't believe so. That seems like a 4 long lead time. Q. Do you know whether there were any 6 7 documents created by division of corporate finance staff that memorialized the substance of what 8 occurred at this first meeting? 9 10 A. Not that I'm aware of. Q. I'm going to show you a document which 11 12 I'll ask the court reporter to mark as Exhibit 15, 13 00. Oh, and for the hotseat, it's a document we received this morning that has an interim number of 14 15 00. MR. TENREIRO: This will be 15, right? 16 THE REPORTER: Correct. 17 MR. FIGEL: Mr. Hotseat, I think what you 18 have up is the older version of OO. If you could 19 20 put up the one from this morning. MR. TENREIRO: What you gave us has 21 22 Bates 273 and he had 273.

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170
               MR. FIGEL: Oh, did he?
 1
 2
               MR. TENREIRO: Now he has up Exhibit 146,
      which is Exhibit 3.
 3
               MR. FIGEL: So let's go back to the one
 4
      you did have up then. He was correct. Sorry.
 5
 6
                         (Hinman Exhibit 15 was marked
 7
                          for identification.)
      BY MR. FIGEL:
 8
           Q. Do you recall reading this document before
      the meeting that you attended that you recall as
10
11
      the first meeting you had with representatives of
12
           A. I don't recall that.
13
                          (Hinman Exhibit 16 was marked
14
                          for identification.)
15
      BY MR. FIGEL:
16
           Q. I'm going to show you a document that I'll
17
      ask the court reporter to mark as Hinman
18
      Exhibit 16. Again, you're not on this, but I think
19
      for the record it will be useful.
20
21
           A. Okay.
22
               MR. FIGEL: And Mr. Tenreiro, I'll just
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171 represent to you that our understanding of the 1 last night suggests 2 documents we got from that Exhibit 15, which is in front of Mr. Hinman, 3 was attached to this e-mail that has been marked as 4 Exhibit 16 and was transmitted by Mr. 6 Starr on December 12th. 7 Q. I don't have any questions for you on that, Mr. Hinman, other than I'm just making a 8 representation that our understanding is this was 9 something that was circulated to the division of 10 11 corporate finance before the meeting. A. When you say "the meeting" --12 Q. Well, the meeting --13 MR. TENREIRO: There's no -- there's no 14 question on the record. I don't have any -- I 15 don't have any -- you know, thank you for your 16 representation. I don't think there's any question 17 18 pending. MR. FIGEL: There is not. 19 20 If you could take a look at --MR. TENREIRO: Just, you know, you do keep 21 22 saying "the meeting" and there's a little bit of

172 confusion here because, you know, he says he 1 doesn't remember attending this meeting. I think 2 that's hopefully clear on the record to everybody. 3 MR. FIGEL: Fair enough. BY MR. FIGEL: 6 Q. The meeting that you recall, do you recall any discussion at the meeting of Exhibit 15? 7 A. No. 8 Q. Let me direct your attention to Bates 9 No. 280 -- ending 286 in Exhibit 16. You'll see on 10 11 the left there's a reference to the blockchain project at 12 do you see that? 13 A. Yes. Q. Is that the project that you testified to 14 was affiliated with in some 15 earlier that Mr. 16 way? A. I don't think so. This seems more generic 17 than the thing I was referring to with specific, 18 you know, news focused token project. 19 20 Q. Do you recall anyone stating to you at the 21 meeting that you recall in substance that the 22 purpose of what Mr. as working on was to

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173
 1
      explore the regulatory challenges raised by
      blockchain technology?
 2
           A. Do I recall someone saying that to me?
 3
           O. Yes.
 4
           A. No.
           O. In substance.
 6
 7
               If you could look at the page of this
      exhibit that ends with Bates 299. Do you recall
 8
      seeing this page in connection with the meeting
 9
      that you recall?
10
11
           A. I don't recall this slide deck. So
12
      certainly not this page.
13
           Q. Do you remember anyone telling you in
      substance that entrepreneurs and others lack
14
15
      guidance on how to sell tokens that should not be
16
      securities?
               MR. TENREIRO: From the outside, is that
17
      what you're asking, someone from the outside
18
19
      telling him that?
20
              MR. FIGEL: Yes. Yes. Sorry.
21
               Did you understand my question,
22
     Mr. Hinman?
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174 1 A. Why don't you repeat it. Q. I'm focusing you on the meeting that you 2 recall and Mr. Tenreiro's observation that you 3 don't remember the date, which I understand. I 4 think the record's clear on that. I'm now asking 6 you if you recall that during that meeting that you 7 remember you were told in substance that 8 entrepreneurs and others lack guidance on how to sell tokens that should not be securities. 9 10 A. I don't have a specific recollection of that being said to me at that meeting, no. 11 12 Q. How about a general recollection? 13 A. Well, you made a very specific statement. Anything like that in terms of people lacking 14 15 quidance? O. Uh-huh. 16 17 A. No, I don't remember that coming up. Q. If you could turn the page to the next 18 19 page ending in Bates No. 300. 20 A. Yes. 21 Q. I take it this doesn't refresh your 22 recollection of seeing this slide deck, correct,

175 1 seeing this page? It doesn't. 2 A. Q. All right. Do you remember anyone stating 3 in substance at the meeting you remember that 4 entrepreneurs and investors may lack an appreciation for regulatory risk? 6 7 A. Not at that -- not at the meeting I do recall, no. 8 Q. How about more generally? Do you remember 9 10 hearing from third parties that entrepreneurs and investors lack an appreciation of the regulatory 11 12 risk of transactions in digital assets? 13 A. I didn't hear something specifically 14 lacking an appreciation of regulatory risk. I did hear -- not at this meeting that we're talking 15 about, but in general that some people had the idea 16 that if you called something a token it wouldn't be 17 subject to the U.S. securities laws, that just by 18 19 naming it a token and by creating a digital token 20 you create an instrument that wasn't subject to U.S. securities law regulation. 21 22 Q. And that was a perception that you

176 1 understood that various lawyers and industry participants had prior to the speech you delivered 2 on June 14th, 2018, correct? 3 MR. TENREIRO: Object to form. 4 A. I wouldn't say so much the lawyers, but 5 more people that were offering these ICO's were 6 7 under the impression that somehow by calling it an ICO they didn't have to register. 8 Q. Directing your attention back to the 9 10 meeting as you recall it, do you remember being told in substance, in substance, not word for word, 11 12 entrepreneurs are not being provided with an 13 accurate picture of the penalties they may face 14 when engaging in a token sale? A. I don't recall that, no. 15 Q. And do you recall being told at that 16 meeting in substance that purchasers of digital 17 assets may not recognize the risks they may be 18 19 acquiring -- withdrawn. 20 Do you recall being told at that meeting in substance that purchasers may not recognize the 21 22 risk that they may be acquiring securities subject

to transfer restrictions?

- A. No, not at the meeting I recall.
- Q. Do you recall hearing that entrepreneurs were not being provided with an accurate picture of the penalties they faced in any other context other than communications with SEC staff?
 - A. No.
- Q. Do you recall being told in substance that purchasers who acquired digital assets may not appreciate the risks that they might be acquiring securities subject to transfer restrictions?
- A. I have a recollection of folks were concerned that purchasers of these assets didn't realize that they were always -- you know, that they might be securities and that they would -- there would be consequences if they had been offered on an unregistered basis, including transfer restrictions.
- Q. And when did you come to have that understanding?
- A. I think that was early days where people were buying ICO's that weren't registered and

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178
      somewhat naively buying an instrument that operated
 1
      like a security, but they didn't have the
 2
      disclosures that they would have had if it had been
 3
      done on a registered basis.
 4
           Q. So the purchasers of these digital assets
 5
 6
      didn't appreciate that they might be acquiring a
 7
      security?
 8
           A. Correct.
 9
               MR. FIGEL: Why don't we take another
      break.
10
11
               THE VIDEOGRAPHER: Off the record at
12
      12:54.
13
                          (Whereupon, at 12:54 p.m., the
                          deposition was recessed, to
14
15
                          reconvene at 2:00 p.m., this
16
                          same day.)
17
18
19
20
21
22
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179
 1
                    AFTERNOON SESSION (1:59 p.m.)
               THE VIDEOGRAPHER: Back on the record at
 2
 3
      1:59.
                        WILLIAM HINMAN,
 4
      the witness at the time of recess, having been
 5
      previously duly sworn, was further examined and
 6
      testified as follows:
 7
 8
                          EXAMINATION
                           (Resumed)
 9
      BY MR. FIGEL:
10
11
           Q. Good afternoon, Director Hinman.
           A. Hello.
12
13
           Q. Do you know Chris Austin, a partner
      formerly at Orrick and now at Paul Hastings?
14
           A. I don't think so.
15
           Q. Do you know Jeff Cullen, a lawyer at
16
      Linklaters?
17
           A. I don't think so.
18
           Q. Do you know someone named Lowell Ness at
19
20
      Perkins Coie?
           A. It's ringing a faint bell, but don't
21
22
      really -- I couldn't pick him out of a crowd.
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180 Q. Do you know Dixie Johnson at King & 1 2 Spalding? A. Same thing. Sort of a faint bell, but I 3 couldn't pick her out of a line-up. 4 O. And Rob Rosenblum at Wilson Sonsini? 6 A. Yes. 7 Q. And Mr. Rosenblum is a respected member of the securities bar, correct? 8 A. As far as I know. MR. FIGEL: We're going to go to QQ in the 10 outline, and it should be 17 in the... 11 (Hinman Exhibit 17 was marked 12 for identification.) 13 BY MR. FIGEL: 14 Q. Directing your attention to the last page 15 of the e-mail that ends with Bates No. 1454. 16 A. Right. 17 Q. That appears to be an e-mail you wrote to 18 19 20 A. Right. 21 Q. Do you recognize that e-mail? 22 A. It refreshes my recollection, yes.

181 O. Any reason to think that's not a true and 1 2 accurate copy of an e-mail you sent on April 12th, 2018 to Mr 3 4 Α. No. Q. And you said you greatly enjoyed meeting nd his team a couple months ago. 6 with Mr. Was there more than one meeting that you were 7 referring to in which you met with Mr. 8 and 9 his team? MR. TENREIRO: Object to form. 10 11 A. The only meeting I recall specifically was the one I mentioned. But it feels with 12 13 like we may have had more than one interaction, but I just don't have a specific recollection of 14 15 multiple meetings. 16 Q. In your e-mail you wrote him that you were "wondering if we could have a brief call in order 17 to discuss the possibility of another meeting"; do 18 19 you see that? 20 A. Right. Yes. 21 Q. Why were you reaching out to Mr. 22 request another meeting?

182 MR. TENREIRO: Just without disclosing 1 2 deliberations with staff or commissioners. A. It goes to something we were deliberating. 3 So I'm not sure I can answer without doing that. 4 Q. If you go up the e-mail chain to says he's happy to get 6 page 1453, you see Mr 7 on a call and he says "I can loop in members of our internal legal team who have been in discussions 8 with you and your colleagues." 9 A. Right. 10 Q. Do you have a recollection of being in 11 discussions with members of Mr. internal 12 legal team? 13 A. The ones I mentioned earlier. 14 Q. Then going up the e-mail chain at, 15 according to the e-mail, 6:13 p.m. you write back 16 The call's to set up a possible 17 to Mr. The meeting was to learn more about the 18 meeting. Ethereum support network." What is it that you 19 20 wanted to learn about the Ethereum support network 21 from Mr. 22 MR. TENREIRO: If you can discuss, for

example, what you might have explained to him such as what the meeting was for rather than the internal deliberations of what you wanted to know, try to limit your answer to that.

- A. Okay. Sort of what it says, we wanted to know more about how the Ethereum support network operated.
- Q. What specifically did you want to know about the Ethereum support network?
- MR. TENREIRO: Same instruction. Just, you know, do you recall conveying something to him about what specifically you wanted to know about the Ethereum support network or someone from the staff expressing something to them, for example?
- MR. FIGEL: Mr. Hinman, right now I'm just asking about your state of mind when you wrote the e-mail.
- A. Right, but I had a state of mind that was related to some deliberative things that we were engaged in. So I want to be careful that I don't override what Jorge is telling me to do here.
 - We wanted to understand how the Ethereum

184 support network operated, how centralized was it, 1 you know, was this a private company behind it or 2 was this more decentralized than that, was this a 3 network where there were information asymmetries or 4 not, things of that sort. 6 Q. And what was your understanding of the term "Ethereum support network" as you use it in 7 this e-mail? 8 A. By that I think I would be referring to the people that authenticate Ethereum transactions. 10 11 There's nodes on the Ethereum network that affect mined Ethereum by authenticating transactions. 12 13 There was a foundation that kept the software up-to-date, there were GitHub discussion fora that 14 were dedicated to Ethereum as I recall. 15 Q. Then you say in the next paragraph "I can 16 give you more background on a call if you like"; do 17 you see that? 18 19 A. Sure. Q. Did you have a call with Mr. 20 21 A. I don't remember having a call, but I may 22 have.

Q. Did you communicate either directly or indirectly through your staff to Mr. about what information you were seeking from him?

- A. I don't specifically recall saying anything ahead of the meeting, but it's possible.
- Q. And did you, in fact, meet with Mr. after this exchange of e-mails?
- A. I don't know if we had a meeting or a call, no. I would think we would have.
- Q. What's your best recollection about any communications in whatever form you had with Mr. after April 12, 2018?
- A. I recall that -- and I don't remember if it was nimself, but getting answers to the questions that we were deliberating.
- Q. At any time did you or members of your staff ask Mr. directly or indirectly how many units of Ether pwned?
- A. I don't think I asked that direct question. I think we would have asked that question -- again, I don't want to get into deliberations, but if we asked them, we asked them.

186 Q. The question is what, if anything, do you 1 reported to you or your 2 know about what staff about their ownership of Ether? 3 MR. TENREIRO: Sorry. Maybe it's 4 better -- I thought it was better before. External 5 6 communications -- external questions are fine. So if you sat there and asked them or heard someone 7 else ask them, we can talk about that, right? 8 Isn't that what you wanted? 9 MR. FIGEL: Why don't you answer the 10 question as you understand it, and then we'll take 11 it from there. 12 13 A. I think we learned whether it was through questions I asked or staff that asked how much 14 wned. 15 Ethereum, if any, Q. As you sit here today without telling me 16 how you learned it, what was your -- what is your 17 understanding as to how much Ethereur 18 owned in April of 2018? 19 20 A. As I sit here today I don't recall. Sorry. 21 22 Q. At any time did you or staff of the

187 division of corp fin ask anyone at 1 how many -- withdrawn. 2 At any time did you or members of corp fin 3 n substance how many shares of staff ask Mr. 4 Ether the Ethereum Foundation owned? 6 MR. TENREIRO: Reid, so that we can do this clear, would you mind just asking him and then 7 the staff as separate questions because if there's 8 a communication that the staff had. MR. FIGEL: Fair enough. 10 Did you have any communications with 11 s to how many shares of Ether the Ethereum 12 Foundation controlled? 13 A. I don't recall a specific, you know, Q&A 14 15 between me and him on that topic. Q. Do you know whether anyone on the staff of 16 the division of corporate finance asked Mr. 17 how many shares of Ether the Ethereum Foundation 18 controlled? 19 20 MR. TENREIRO: Let's start with a yes or no on that one. 21 22 A. Yes.

- Q. What facts did you understand the staff learned from Mr. on that issue?
- A. I think they learned the amount of Ethereum that was held in the foundation.
 - O. And what was that amount?
 - A. I don't remember.

- Q. Substantial? De minimis?

 MR. TENREIRO: Object to form.
- A. I don't recall whether it was, you know, substantial -- I don't know what you mean by substantial in this context, you know, substantial as a dollar amount or as a percentage of the outstanding. I think as a percentage of the outstanding it was not substantial.
- Q. And by "not substantial" can you give me an approximation of percentage of total outstanding?
- A. You know, anything over 30, 40 percent would seem substantial to me, but, you know, where you draw that line, I'd want to know more.
- MR. FIGEL: All right. This is PP in the outline. I think we are up to 18.

189 (Hinman Exhibit 18 was marked 1 for identification.) 2 BY MR. FIGEL: 3 Q. Do you recall receiving this e-mail from 4 Mr. Seaman on or about May 17, 2018? A. I don't have a specific recollection of 6 7 receiving it, but I'm sure I did. 8 Q. Do you recall learning from Mr. Seaman in substance that there was a Website that reported 9 that three entities controlled over 50 percent of 10 the voting/mining power of the ETH? 11 12 A. Do I remember hearing that from 13 Mr. Seaman? Q. Why don't we start do you remember hearing 14 it at all prior to June 14? 15 A. As I sit here today I wouldn't have been 16 able to recall that, but reading this e-mail seems 17 like that informs me of some views on that topic. 18 Q. Do you consider --19 20 MR. TENREIRO: Alex (indecipherable), mute your line, please? 21 22 Q. Would the fact that three entities

controlled more than 50 percent of the voting or mining power of Ether been relevant to the views you expressed in your speech on June 14, 2018?

MR. TENREIRO: Go ahead.

A. That's relevant, yes.

Q. What, if anything, did you personally do to follow up on the question of whether three entities controlled more than 50 percent of the voting and mining power of Ether?

MR. TENREIRO: Focus that on external -- did he say external? No. So just focus that on external first, please, you know, do you recall.

- A. Things that we would have done externally would be talking to people involved in the Ether network. I don't remember specifically doing that, but in order to give the speech we would want to understand that and we did a lot of diligence before we did the speech.
- Q. So focusing just on the concentration of voting and mining power, as you sit here today, are you aware of any communications between the staff of the division of corporate finance and any third

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191
 1
      party as to the accuracy of the statement that
      three entities controlled more than 50 percent of
 2
      the voting and mining power of Ether?
 3
               MR. TENREIRO: As of the time of the
 4
      e-mail.
 5
               THE WITNESS: Sorry. I didn't hear you.
 6
 7
               MR. TENREIRO: As of the time of the
      e-mail.
 8
           A. Yes.
 9
10
           Q. Or before your speech.
           A. Could you repeat that? I lost the train.
11
12
           Q. Sure.
13
               So focusing on the information about
      concentration of voting and mining power --
14
           A. Right.
15
           Q. -- as you sit here today, are you aware of
16
      any communications between the staff of the
17
      division of corporate finance and any third party
18
      as to the accuracy of the statement that three
19
20
      entities controlled more than 50 percent of the
      voting and mining power of Ether? And the time
21
22
      frame is prior to your June 14th speech.
```

- A. As I sit here today, I don't have a specific recollection what they found in that area.
- Q. You said that there was a lot of due diligence done by the staff prior to your speech?
 - A. Yes.

- Q. What due diligence did the staff do with respect to communications with third parties with respect to any of the factual underpinnings of any of the views you expressed on June 14, 2018?
- A. I think the staff got themselves informed on how the decisions were made around the Ethereum network, like governance, was that controlled by a corporation or one specific entity or was it more -- distributed more broadly to the holders of the coins, things of --
 - O. Yeah.
 - MR. TENREIRO: Let him finish.
- A. Things of that sort was all I was going to say.
 - Q. What third parties did you understand the staff spoke to to get that information?
 - A. I think they would have spoken to people

193 that were knowledgeable about the Ethereum network, 1 which would have included people at 2 people like Professor I'm not sure how 3 many people they spoke to. They may have talked to 4 other agencies. You know, this would be something 6 that they would talk to anyone who had any 7 knowledge of it. Q. Was the information they acquired as part 8 of the due diligence for your speech memorialized 9 in some fashion? 10 A. Beyond sort of e-mails or discussions, I 11 don't believe so. I don't remember a memo laying 12 it all out. 13 Q. No central file of the due diligence that 14 15 supported the statements made in your June 14, 2018 speech? 16 A. Not that I recall. 17 Q. Did you tell Mr. at any time between 18 April 12, 2018 when you sent him the e-mail and 19 June 14, 2018 that you were planning to give a 20 21 speech in which you would announce that your 22 understanding was that transactions in Ether were

194 not securities? 1 2 A. No. Q. Did you tell any third party, anyone 3 outside of the staff of the Securities and Exchange 4 Commission generally in the buildings, all of them, 6 that you intended to -- in advance of your speech 7 that you intended to announce that based on present circumstances you did not believe that Ether was a 8 security? 9 A. Not that I recall, and I would likely 10 recall that. 11 12 Q. Did Chairman Clayton suggest that you prior to your April 12, 2018 13 reach out to Mr. e-mail? 14 MR. TENREIRO: Object -- objection to 15 disclos- -- you know, disclosing communications 16 with Chair Clayton and directions that he might 17 have given him as part of the deliberative process. 18 So I'm going to instruct him not to answer. 19 20 MR. FIGEL: All right. 21 Now, directing your attention to 22 communications with Andreessen Horowitz. Did you

195 1 direct Mr. Seaman to contact Andreessen Horowitz in or about March of 2018 to request a meeting? 2 A. I don't remember doing that. 3 Q. Prior to March 2018 did you personally 4 meet with representatives of Andreessen Horowitz? 5 A. Prior to when? I'm sorry. 6 7 Q. March 28, 2018. A. I don't remember a meeting with them prior 8 to then. But I did have meetings with a person who 9 10 is now there, but I don't think he was there at the 11 time. 12 Q. Do you recall meeting with representatives of Andreessen Horowitz in connection with their 13 suggestion that the division of corporate finance 14 15 formulate a safe harbor for the issuance of digital 16 assets? 17 MR. TENREIRO: Objection to form. MS. KELLY: Objection to form. 18 A. Could you repeat? I'm sorry. 19 20 Q. Do you recall meeting with representatives of Andreessen Horowitz in connection with a 21 22 suggestion they made that the division of corporate

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 1
      finance formulate a safe harbor for the issuance of
      digital assets?
 2
 3
               MR. TENREIRO: Just object to form.
           A. Not with them, but with the person who I
 4
      just mentioned. I didn't think he was with
 5
      Andreessen at that time.
 6
 7
           Q. Who is that person?
           A. His name is Scott Kupor, K-U-P-O-R.
 8
           Q. What do you remember about any proposal
 9
10
      made by Mr. Kupor with respect to a safe harbor for
      the -- for transactions in digital assets?
11
12
           A. One thing that I'd like to clear up a
13
      little bit, when folks come in and ask for
      consultations like that with the staff, we usually
14
      tell them that we expect it to be confidential both
15
      on their part and our part. So I don't know if
16
      it's appropriate for me to answer that in light of
17
      that, but I'll look to direction from counsel.
18
19
               MR. TENREIRO: I think we should go on and
20
      answer the question if you recall and we'll have
21
      confidentiality designations.
22
               THE WITNESS: Okay.
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